Form 990

Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

Open to Public Inspection

A F	or th	e 2011	calendar year, or tax year beginning , 2011, a	nd ending			, 20			
B c	heck if ap		C Name of organization AIDS RESEARCH ALLIANCE		D Employer ide	ntification	number			
Г	Addre	ess	Doing Business As		95-4264	1845				
-	7	change		oom/suite	E Telephone nu	ımber				
	4	return	1400 S. GRAND AVE, SUITE 701		(310) 35	8-2423	i.			
Terminated City or town, state or country, and ZIP + 4										
	Amen	nded	LOS ANGELES, CA 90015		G Gross receipt	:s \$	2,125,794			
	return Applic	cation	F Name and address of principal officer: CAROLYN H CARLBURG		H(a) Is this a grou	p return for	Yes X No			
L	_ pendi	ing	1400 S. GRAND AVE, SUITE 701 LOS ANGELES, CA	90015	affiliates? H(b) Are all affiliat	tes included?	Yes No			
ī	Tax-ex	empt sta		527	1 ` <i>'</i>	h a list. (see i				
J	Websi	te: 🕨	WWW.AIDSRESEARCH.ORG	1	H(c) Group exemp	otion number	>			
K	Form o	of organi	ization: X Corporation Trust Association Other	L Year of forma	tion: 1989 M	State of leg	al domicile: CA			
	rt I		nmary							
	1	Briefly	describe the organization's mission or most significant activities:							
	'	AIDS	RESEARCH ALLIANCE EXISTS TO DEVELOP A CURE F	OR HIV/AI	DS, MEDICA	4L				
nce		MODA	LITIES TO PREVENT NEW INFECTIONS AND BETTER T	REATMENTS	FOR THOSE					
rna		LIVI	NG WITH HIV/AIDS.							
Governance	2	Check	this box if the organization discontinued its operations or disposed of		6 of its net assets	3.				
<u>م</u>	3	Numbe	er of voting members of the governing body (Part VI, line 1a)			3	9			
	4		er of independent voting members of the governing body (Part VI, line 1b)				8			
Activities	5	Total r	number of individuals employed in calendar year 2011 (Part V, line 2a)			5	26			
Act	6	Total r	number of volunteers (estimate if necessary)			6	10			
•	7a	Total g	pross unrelated business revenue from Part VIII, column (C), line 12			7a				
	b	Net un	related business taxable income from Form 990-T, line 34			7b				
					Prior Year		Current Year			
ø	8	Contril	butions and grants (Part VIII, line 1h)		1,914,23	33.	1,839,310			
nue	9	Progra	um service revenue (Part VIII, line 2g) PUBLIC INSPI	OR	154,64		155,456			
Revenue	10	Invest	ment income (Part VIII, column (A), lines 3, 4, and 7d)	ECTION	12,75	-2,287				
ш	11	Other	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0					
	12		evenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		2,081,63	34.	1,992,479			
	13	Grants	s and similar amounts paid (Part IX, column (A), lines 1-3)			0				
	14		ts paid to or for members (Part IX, column (A), line 4)							
S	15	Salarie	es, other compensation, employee benefits (Part IX, column (A), lines 5-10).		1,230,06	1,108,449				
Expenses	16a	Profes	sisional fundraising fees (Part IX, column (A), line 11e) undraising expenses (Part IX, column (D), line 25) 231, 997.			0	<u> </u>			
ă.	b									
. ш	17	Other	expenses (Part IX, column (A), lines 11a-11d, 11f-24f)		971,51		1,021,646			
	18		expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,201,57		2,130,095			
	19	Reven	ue less expenses. Subtract line 18 from line 12 , , , , , , ,		-119,94		-137,616			
Net Assets or Fund Balances				Begir	nning of Current Y		End of Year			
sset	20		assets (Part X, line 16)		948,39	i	794,965			
r A	21		iabilities (Part X, line 26)		769,29		753,490			
			sets or fund balances. Subtract line 21 from line 20		179,09	<u>₁⊥ • </u>	41,475			
	rt II		gnature Block perjury, I declare that I have examined this return, including accompanying schedules and	d statements, and t	to the heat of my k	noviladas s	and boliof it is true			
cor	rect, a	nd comp	perjuly, Tuectale that Thave examined this feturi, including accompanying schedules and blete. Declaration of preparer (other than officer) is based on all information of which preparer.	arer has any knowl	edge.	/ ,	ind belief, it is true,			
_	lan		Market A Carllen		11 /	12/11	2			
	ign ere		Signative of officer		Date	12/10				
	CIC		Carolyn H. Carlbura		/	1				
			Type or print name and title							
		1	Type or print name and title ORIGINAL STONED ORIGINAL STONED ORIGINAL STONES OF THE PRINT OF TH	Date	Check if	— I ₽·	TIN			
Paid	Ŀ		ALBERT ROSSI JR.		self- employed		200132331			
Pre	parer		DOCCT DOCKOCTI (PINKELCHEIN IID			95-409				
Use Unity										
May	the I	T Firm's	address 400 OCEANGATE, SUITE 1000 LONG BEACH, CA 90802 cuss this return with the preparer shown above? (see instructions)		1		Yes No			
ivia		. io uist	odoc and return want the preparer shown above: (see instructions) , , , , , ,			25	- Tes No			

1,624,679.

4e Total program service expenses ▶

Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
-	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i>			
Ū	complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part			
J	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			N. S.
• •	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete			
u	Schedule D, Part VI	11a	Х	
h	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			
~	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
c	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
·	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
ч	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
u	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Х	
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"	<u> </u>		
a	complete Schedule D, Parts XI, XII, and XIII	12a	Х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			
~	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
~	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services			
	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
. •	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
. •	If "Yes," complete Schedule G, Part III	19		Х
20 a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	Checklist of Required Schedules (continued)		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
:3	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	X	
4 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
_	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	The second secon			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
_	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II.	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
-	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
~	Schedule L, Part V	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
•	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
9	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
80	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
, ,	conservation contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
•	Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
_	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
, ,	IV, and V, line 1	34		Х
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the			
	meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		X
6	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
• •	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			1
	Part VI	37		X
2 0	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and	ļ <u>.</u>		
38	19? Note. All Form 990 filers are required to complete Schedule O	38	x	
	13: Note: VIII 1 AUII 1990 Hiele die ledanen in combiere Schedule O	•	990	<u></u>

Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1 c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return . 2a 26			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		<u> </u>
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			١.,
	account)?	4a	je tve čeven	X
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		North	WARRIE .
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	_		X
	organization solicit any contributions that were not tax deductible?	6a		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or	C L		
_	gifts were not tax deductible?	6b	And See	MARKAGA.
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	7a	X	5050000
	and services provided to the payor?	7 b	X	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7.0		<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	:	X
ا م	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	2012/2012/00	х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
ı a		7g		
	If the organization received a contribution of qualified interior data property, and the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
•	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			
	organization, have excess business holdings at any time during the year?	8		X
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		X
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		X
10	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	-		
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)		History History History	
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	34343° 9445°	3 ASSOCIA
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		SWEET	
а	Is the organization licensed to issue qualified health plans in more than one state?	13a	945594	A (6.5550)
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans	1		
	Enter the amount of reserves on hand	4.4-	AWAR	Х
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		<u> </u>
<u>b</u>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	1	

Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are			
	material differences in voting rights among members of the governing body, or if the governing body			
	delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b		i	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		<u>X</u>
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint			
	one or more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			**
	stockholders, or persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following:		**	
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			3.7
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	`	X
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	Coae		- NI -
			Yes	No X
10a	Did the organization have local chapters, branches, or affiliates?	10a		Λ
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	X	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Λ	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	40-	Х	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	406	Х	
	rise to conflicts?	12b	21	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	10-		X
	describe in Schedule O how this was done	12c 13	Х	
13	Did the organization have a written whistleblower policy?	14	X	
14	Did the organization have a written document retention and destruction policy?	14		
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	15a	Х	
a	The organization's CEO, Executive Director, or top management official	15b	X	
b	Other officers or key employees of the organization	. 55		
160	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
Ioa	with a taxable entity during the year?	16a		Х
.	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	100		
b	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Sect	ion C. Disclosure	,,,,,,		·
17	List the states with which a copy of this Form 990 is required to be filed \(\subseteq \text{CA}_r \)			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 5			nlv)
10	available for public inspection. Indicate how you made these available. Check all that apply.	J . (U)	(5,50	,/
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict o	f inte	rest r	olicy
19	and financial statements available to the public during the tax year.		c	y ,
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ne		
20	organization: ► carolyn H carlburg 1400 s. Grand ave, suite 701 los angeles, ca 90015 310-358-2423			
JSA		Form	990	(2011)

Part VII	Compensation of Officers,	Directors,	Trustees,	Key	Employees,	Highest	Compensated	Employees,	and
	Independent Contractors							_	

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per week (describe hours for	box,	unles	Pos heck ss pe	rson	e than o	an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)		organization and related organizations
(1) GREG BRITT										
BOARD MEMBER	1.00	X						0	0	0
(2) KENNETH C DAVIS JR			1							
SECRETARY & TREASURER	1.00	Х		Х				0	0	0
(3) MARK ALLEN ITKIN										
BOARD MEMBER	1.00	Х					1	0	0	0
(4) KATHLEEN SCHEINFELD										
BOARD MEMBER	1.00	Х						0	0	0
(5) CAROLYN H CARLBURG										
PRESIDENT & CEO	40.00	Х		X				132,801.	0	19,791.
(6) CARY STEVENS										
BOARD CHAIR	1.00	Х		X				0	0	0
(7) YUREE HAN										
BOARD MEMBER	1.00	Х						0	0	0
(8) MICHAEL BECKER										
BOARD MEMBER	1.00	X						C	0	0
(9) STEVE VILLANO										
BOARD MEMBER	1.00	X						c	0	0
(10) STEPHEN J. BROWN, M.D.										
VP & MEDICAL DIRECTOR	40.00			X				131,241.	0	8,850.
_(11)										
										·

JSA

c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 2 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual	Form 990 (2011)											Page 8
Name and title Name and title			y Em	plo			and F	ligi			rees (co	
1b Sub-total c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total (add lines 1b and 1c). 2 Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ≥ 2 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a* // 1* //es, "complete Schedule J for such individual. 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such person Section B, independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation from the calendar year ending with or within the organization's tax year. (A) Name and business address Description of services Completesilon		Average hours per week	box,	unles	Pos heck ss pe d a d	ition more rson	is both or/trust	an ee)	Reportable compensation from	Reportable compensation from related		Estimated amount of other compensation
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 2 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . 5 Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address Description of services Compensation		related organizations in Schedule	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				organization and related
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 2 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address Description of services Compensation		-										
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c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c)	1b Sub-total							\blacktriangleright	264,042.			28,641.
reportable compensation from the organization 2 Yes N 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)	Section A .	 . <u></u>	 	 	· ·	 	>	<u> </u>		0	28,641.
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual					ed a	bov	e) wh	o re	eceived more than	\$100,000	of	
organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	employee on line 1a? If "Yes," complete Sched	lule J for su	ch ina	livid	ual							
for services rendered to the organization? If "Yes," complete Schedule J for such person	organization and related organizations grindividual	eater thar	1 \$15 	50,C	0003	? II	" "Ye: 	s," • •	complete Schedu	ıle J for	such • • •	4 X
Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address Description of services Compensation	for services rendered to the organization? If "Y											5 X
compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address (B) Description of services Compensation											2.000	r
Name and business address Description of services Compensation	compensation from the organization. Report	npensated i compensati	indepe ion foi	endo r the	ent e ca	con	tracto dar ye	ear e	that received more ending with or wit	e than \$100 hin the orga	anizatior	r n's tax
NONE		dress								ervices	С	
	NONE											
											7	
2 Total number of independent contractors (including but not limited to those listed above) who received	2. Total number of independent contractors (i	neluding h	ut no	t lir	nito	ıd t	n tha		listed above) who	received		

0

AIDS RESEARCH ALLIANCE

more than \$100,000 in compensation from the organization ▶

Par	t VIII	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ts	1a	Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues 1b					
S, G	c	Fundraising events 1c	19,096.				
Sift ar	d	Related organizations 1d					
ii.s,		Tionatou organization to the time	1,293,611.				
tion	e	grama (administration)					
the the	f	All other contributions, gifts, grants, and similar amounts not included above . 1f	526,603.				
d of			2,267.				
a S	g h	Noncash contributions included in lines 1a-1f: \$ Total, Add lines 1a-1f		1,839,310.			4 10 20 10 10 20
<u>ə</u>			iness Code	1,035,510.			
enr			silless code	155,456.			Archin, Chry Andre Calle Condition of
Ř	2 a	CONTRACT REVENUE	· · · · · · · · · · · · · · · · · · ·	155,456.			
8	b						
Ξ	С						
Ň	d						
Program Service Revenue	е						
og	f	All other program service revenue					
<u>α</u>	g	Total. Add lines 2a-2f	I	155,456.			
	3	Investment income (including dividends, interest, a					
		other similar amounts)		75.			
	4	Income from investment of tax-exempt bond proceed	eds 🏲	0			
	5	Royalties	>	0			
		(i) Real (ii) Personal				
	6a	Gross rents					
	b	Less: rental expenses					
	С	Rental income or (loss)					
	d	Net rental income or (loss)	▶	0			
	7a	Gross amount from sales of (i) Securities	(ii) Other				
	, a	assets other than inventory 53,953.			100		
	b	Less: cost or other basis					
		and sales expenses 56,315.					
	С	Gain or (loss)					\$40,000,000
	d	Net gain or (loss)	🕨	-2,362.			
ō	8a	Gross income from fundraising					
2		events (not including \$19,096.					
Š		of contributions reported on line 1c).					
æ		See Part IV, line 18	77,000.				
ē	Ь	Less: direct expenses b	77,000.				
Other Revenue	c	Net income or (loss) from fundraising events	▶	0			
9		Gross income from gaming activities.					
	"	See Part IV, line 19					
	ь	Less: direct expenses b					
	C	Net income or (loss) from gaming activities		0			
	1						
	Iva	Gross sales of inventory, less returns and allowances					
	b	Less: cost of goods sold b Net income or (loss) from sales of inventory	<u> </u>	0	grade a seriegra est elemente en el terro de la francia	and the second section of the section	
	٣		siness Code	, in the second			
	4.4				Professional na seu et al	The second secon	
	11a						
	b						
	C						
	d	All other revenue	<u>.</u>	0			
	e	Total. Add lines 11a-11d					Patrick serves generally
	12	Total revenue. See instructions	<u> ▶</u>	1,992,479.			L

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a resp		this Part IX		
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and				
organizations in the United States. See Part IV, line 21 .	0			
2 Grants and other assistance to individuals in the United States. See Part IV, line 22	o			
3 Grants and other assistance to governments,				
organizations, and individuals outside the				
United States. See Part IV, lines 15 and 16	0			
4 Benefits paid to or for members	Ų			
5 Compensation of current officers, directors,	271,462.	240,264.	11,911.	19,287
trustees, and key employees	2/1,402.	240,204.	11,911,	19,207
6 Compensation not included above, to disqualified				
persons (as defined under section 4958(f)(1)) and	0			
persons described in section 4958(c)(3)(B)	836,987.	656,750.	60,433.	119,804
7 Other salaries and wages	830, 967.	030,730.	00,433.	117,004
Pension plan accruals and contributions (include section	o			
401(k) and 403(b) employer contributions)	0			
9 Other employee benefits	0			
10 Payroll taxes	<u> </u>			
11 Fees for services (non-employees):	0			
a Management	0			
b Legal	0			
c Accounting	0			
d Lobbying	0			
e Professional fundraising services. See Part IV, line 17	0			
f Investment management fees	70,777.	5,534.	51,859.	13,384
g Other	2,428.	2,428.		
12 Advertising and promotion	91,439.	36,415.	33,271.	21,753
13 Office expenses	0			
14 Information technology	0			
15 Royalties	298,923.	253,542.	19,912.	25,469
(0	,	,	
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	o			
	79,144.	26,174.	51,337.	1,633
19 Conferences, conventions, and meetings	12,693.	, , , , , , , , , , , , , , , , , , , ,	12,693.	
21 Payments to affiliates	0		,	
22 Depreciation, depletion, and amortization	103,963.	73,160.	17,953.	12,850
23 Insurance	28,879.	24,588.	3,857.	434
24 Other expenses. Itemize expenses not covered	,			
above (List miscellaneous expenses in line 24e. If				
line 24e amount exceeds 10% of line 25, column				
(A) amount, list line 24e expenses on Schedule O.)				
a MEDICAL RESEARCH EXPENSE	147,796.	147,796.		
b PROGRAM EXPENSES	50,479.	50,479.		
c OFFICE SUPPLIES	17,472.	9,591.	7,353.	528
d POSTAGE & SHIPPING	7,254.	1,236.	2,640.	3,378
e All other expenses	110,399.	96,722.	200.	13,477
25 Total functional expenses. Add lines 1 through 24e	2,130,095.	1,624,679.	273,419.	231,997
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here				
following SOP 98-2 (ASC 958-720)	0			Form 990 (2011)

JSA 1E1052 1.000 Form **990** (2011)

	rt X	Balance Sheet			<u> </u>
	_		(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	8,461.	1	234,036.
	2	Savings and temporary cash investments	109,905.	2	46,617.
	3	Pledges and grants receivable, net	122,534.	3	36,034.
	4	Accounts receivable, net	235,066.	4	136,307.
	5	Receivables from current and former officers, directors, trustees, k	ey		
		employees, and highest compensated employees. Complete Part II	•		_
ú	6	Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contribution employers and sponsoring organizations of section 501(c)(9) voluntate employees' beneficiary organizations (see instructions)	ng Iry 	6	0
Assets	7	Notes and loans receivable, net		7	0
Ass	8	Inventories for sale or use		8	0
•	9	Prepaid expenses and deferred charges	20,986.	9	24,035.
	10a	Land, buildings, and equipment: cost or			
		other basis. Complete Part VI of Schedule D 10a 638,52			071 705
	b	Less: accumulated depreciation	======		271,725.
	11	Investments - publicly traded securities			0
	12	Investments - other securities. See Part IV, line 11	' '	12	0
	13	Investments - program-related. See Part IV, line 11		13	0
	14	Intangible assets		14	46,211.
	15	Other assets. See Part IV, line 11			794,965.
_	16	Total assets. Add lines 1 through 15 (must equal line 34)	<u></u>		526,078.
	17	Accounts payable and accrued expenses	• •		J20,070.
	18	Grants payable		18 19	0
	19	Deferred revenue		20	0
	20	Tax-exempt bond liabilities		21	0
Liabilities	21	Escrow or custodial account liability. Complete Part IV of Schedule		121	
ij	22	Payables to current and former officers, directors, trustees, k employees, highest compensated employees, and disqualified person			
Ë				22	0
	23	Complete Part II of Schedule L			134,371.
	24	Unsecured notes and loans payable to unrelated third parties		24	, 0
	25	Other liabilities (including federal income tax, payables to related third	• •		
	20	parties, and other liabilities not included on lines 17-24). Complete Part X			
		of Schedule D		25	93,041.
	26	Total liabilities. Add lines 17 through 25	769,299	26	753,490.
Se		Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.			
ŭ	27	Unrestricted net assets	20,441	27	-162,895.
3ala	28	Temporarily restricted net assets			204,370.
<u> </u>	29	Permanently restricted net assets		29	0
or Fund Balances		Organizations that do not follow SFAS 117, check here ▶ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
Assets	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net	33	Total net assets or fund balances	179,091	33	41,475.
	34	Total liabilities and net assets/fund balances	948,390	34	794,965.

Form **990** (2011)

Forn	n 990 (2011)			Pa	ge 2
Pa	Reconciliation of Net Assets Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)		1,9	92,	479.
	Total expenses (must equal Part IX, column (A), line 25)		2,1	30,0	095.
2 3	Revenue less expenses. Subtract line 2 from line 1		-1	37,	616.
	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))		1	79,0	091.
4	Other changes in net assets or fund balances (explain in Schedule O)		-		0
5 6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,				
0	column (B))			41,	475.
Pa	Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII				
		۰		Yes	No
1	Accounting method used to prepare the Form 990: CashX Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain	n in			
	Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	[2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for overs	sight			
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain	n in			
	Schedule O.				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year v	vere			
	issued on a separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set for	h in	_		
	the Single Audit Act and OMB Circular A-133?		3a	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo	the	0.1-	37	
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	X	
			Form	990	(2011)

SCHEDULE A

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047
2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** 95-4264845 AIDS RESEARCH ALLIANCE Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the 4 hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 Χ An organization that normally receives a substantial part of its support from a governmental unit or from the general public 7 described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. c | Type III - Functionally integrated Type I By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box..... Since August 17, 2006, has the organization accepted any gift or contribution from any of the g following persons? No (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? Χ 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) Х (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s). (i) Name of supported (iv) Is the (ii) EIN (iii) Type of organization (v) Did you notify (vi) Is the (vii) Amount of organization in col. (i) listed in (described on lines 1-9 the organization organization in support organization above or IRC section col. (i) organized in col. (i) of in the U.S.? (see instructions)) your support? document? Yes Yes No Yes Nο No (A) (B) (C) (D) (E) Total

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	687,147.	979,867.	1,232,427.	1,914,233.	1,839,310.	6,652,984.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						<u> </u>
3	The value of services or facilities furnished by a governmental unit to the organization without charge	132,000.	132,000.				264,000.
4	Total. Add lines 1 through 3	819,147.	1,111,867.	1,232,427.	1,914,233.	1,839,310.	6,916,984.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						315,912.
6	Public support. Subtract line 5 from line 4.						6,601,072.
	tion B. Total Support	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
_	ndar year (or fiscal year beginning in)	819,147.	1,111,867.	1,232,427.	1,914,233.	1,839,310.	6,916,984.
7 8	Amounts from line 4	51,801.	18,967.	2,778.	108.	75.	73,729.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						6,990,713.
12	Gross receipts from related activities, etc. (s					12	2,802,834.
13	First five years. If the Form 990 is f organization, check this box and stop here tion C. Computation of Public Sup						
	Public support percentage for 2011 (li			11 column (f))		14	94.43%
14 15	Public support percentage for 2011 (iii) Public support percentage from 2010					15	91.55%
	331/3% support test - 2011. If the o						
IVa	this box and stop here . The organizati	•					1 17
b	331/3% support test - 2010. If the o	•		_			
-	check this box and stop here. The org						
17a	10%-facts-and-circumstances test -						
	10% or more, and if the organization						
	Part IV how the organization meets						upported
	organization						and line
b	10%-facts-and-circumstances test -						
	15 is 10% or more, and if the org	anization meet	s the Tacts-and	a-circumstances	The erganizatio	nis box and st	op nere.
	Explain in Part IV how the organization						. 1 1
18	supported organization						
-	instructions						

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
_	•						
8 8	Add lines 7a and 7b						
Ū	line 6.)						
Sec	tion B. Total Support			1			
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)				<u> </u>		
14	First five years. If the Form 990 is for	_					
	organization, check this box and stop here			<u> </u>			
	tion C. Computation of Public Sup			40.5		T I	
15	Public support percentage for 2011 (line 8					15	<u>%</u>
16	Public support percentage from 2010 Sche					16	<u>%</u>
Sec	tion D. Computation of Investmen						0/
17	Investment income percentage for 2011 (li					ł I	<u>%</u>
18	Investment income percentage from 2010						<u>%</u>
19a	331/3% support tests - 2011. If the or						
	17 is not more than 331/3%, check th						
b	331/3% support tests - 2010. If the orga						
	line 18 is not more than 331/3%, check						
20	Private foundation. If the organization	aid not check	a box on line	14, 19a, or 19	p, check this b	ox and see inst	ructions P

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of the organization		Employer identification number
AIDS RESEARCH ALLIANC	E	
·		95-4264845
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)(³) (enter number) organization	
	4947(a)(1) nonexempt charitable trust not treated as a private fou	ndation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a private foundate	ilon
	501(c)(3) taxable private foundation	
instructions. General Rule	8), or (10) organization can check boxes for both the General Rule and a S	spoolar Halo. Goo
-	ng Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or contributor. Complete Parts I and II.	or more (in money or
Special Rules		
under sections 509(a)) organization filing Form 990 or 990-EZ that met the 33 1/3 % support t (1) and 170(b)(1)(A)(vi) and received from any one contributor, during th 00 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form .	e year, a contribution of
during the year, total of), (8), or (10) organization filing Form 990 or 990-EZ that received from econtributions of more than \$1,000 for use <i>exclusively</i> for religious, charitaes, or the prevention of cruelty to children or animals. Complete Parts I, II,	ble, scientific, literary,
during the year, contri not total to more than year for an <i>exclusively</i> applies to this organiz), (8), or (10) organization filing Form 990 or 990-EZ that received from butions for use <i>exclusively</i> for religious, charitable, etc., purposes, but the \$1,000. If this box is checked, enter here the total contributions that wer religious, charitable, etc., purpose. Do not complete any of the parts unleastion because it received nonexclusively religious, charitable, etc., contributions.	ese contributions did e received during the ss the General Rule butions of \$5,000 or
Caution. An organization that is 990-EZ, or 990-PF), but it must	not covered by the General Rule and/or the Special Rules does not file S answer "No" on Part IV, line 2, of its Form 990; or check the box on line he, to certify that it does not meet the filing requirements of Schedule B (Fo	chedule B (Form 990, H of its Form 990-EZ or on

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Name of organization AIDS RESEARCH ALLIANCE

Employer identification number

			95-4264845
Part I Contrib	utors (see instructions). Use duplicate copies	of Part I if additional space is need	led.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$1,058,682.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4_		\$\$.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$8321,966.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6_		\$2,267.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization AIDS RESEARCH ALLIANCE

Employer identification number

95-4264845

Part II	Noncash Property (see instructions)	. Use duplicate copies of Part II if additional space is needed.
'art II	Noncash Property (see Instructions)	. Use duplicate copies of Part II if additional space is needed

from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
6	STATIONARY		
		\$\$.	VARIOUS
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$	
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$	

Name of organization AIDS RESEARCH ALLIANCE

Employer identification number

95-4264845

Part III	Exclusively religious, charitable, etc., that total more than \$1,000 for the year organizations completing Part III, e contributions of \$1,000 or less for the	ear. Complete columns nter the total of <i>exclusi</i> e	s (a) through (e) <i>vely</i> religious, cl	and the following line entry. haritable, etc.,
	Use duplicate copies of Part III if addition	onal space is needed.		
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held
		(e) Transfer of	f gift	
	Transferee's name, address, ar	nd ZIP + 4	Relation	nship of transferor to transferee
(a) No.				
from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held
		(e) Transfer o	f gift	
	Transferee's name, address, ar	nd ZIP + 4	Relation	nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held
		(e) Transfer o	f gift	
	Transferee's name, address, ar	nd ZIP + 4	Relation	nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	ift	(d) Description of how gift is held
		/ > = .		
		(e) Transfer o	r gift	
	Transferee's name, address, at	nd ZIP + 4	Relation	nship of transferor to transferee

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

Employer identification number

AID	DS RESEARCH ALLIANCE	95-4264845
Par	Organizations Maintaining Donor Advised Funds or Other Similar Funds organization answered "Yes" to Form 990, Part IV, line 6.	or Accounts. Complete if the
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year ,	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held	in donor advised
	funds are the organization's property, subject to the organization's exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant f	unds can be used
	only for charitable purposes and not for the benefit of the donor or donor advisor, or for a	any other purpose
	conferring impermissible private benefit?	Yes No
Pai	rt II Conservation Easements. Complete if the organization answered "Yes" to	Form 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization (check all that apply).	
	Preservation of land for public use (e.g., recreation or education)	n of an historically important land area
	Protection of natural habitat Preservatio	n of a certified historic structure
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution	n in the form of a conservation
	easement on the last day of the tax year.	11000000000
		Held at the End of the Tax Year
а	Total number of conservation easements	
b	Total acreage restricted by conservation easements	
С	Number of conservation easements on a certified historic structure included in (a)	. 2c
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a	
	historic structure listed in the National Register	
3	Number of conservation easements modified, transferred, released, extinguished, or terr	ninated by the organization during the
	tax year ▶	
4	Number of states where property subject to conservation easement is located ▶	
5	Does the organization have a written policy regarding the periodic monitoring, inspection,	
_	violations, and enforcement of the conservation easements it holds?	
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation	easements during the year
_		and the decide of the control
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easer	nents during the year
•		f a a chiana d 70/la\(d\/D\
8	Does each conservation easement reported on line 2(d) above satisfy the requirements o	
^	(i) and section 170(h)(4)(B)(ii)?	Yes No
9	In Part XIV, describe how the organization reports conservation easements in its revenue balance sheet, and include, if applicable, the text of the footnote to the organization's final	and expense statement, and
	organization's accounting for conservation easements.	andar statements that describes the
Pai	rt III Organizations Maintaining Collections of Art, Historical Treasures, or Ot	her Similar Assets.
	Complete if the organization answered "Yes" to Form 990, Part IV, line 8.	7,000,00
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in	its revenue statement and balance sheet
,	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in works of art, historical treasures, or other similar assets held for public exhibition, epublic service, provide, in Part XIV, the text of the footnote to its financial statements that	education, or research in furtherance of describes these items.
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in it works of art, historical treasures, or other similar assets held for public exhibition, epublic service, provide the following amounts relating to these items:	
	(i) Revenues included in Form 990, Part VIII, line 1	> \$
	(ii) Assets included in Form 990, Part X	
2	If the organization received or held works of art, historical treasures, or other similar	
	following amounts required to be reported under SFAS 116 (ASC 958) relating to these it	
а	Revenues included in Form 990, Part VIII, line 1	
b	Assets included in Form 990, Part X	

Pad	ıe	2

Par	t III Organizations Maintaining Collec	ctions of Art,	Histo	rical Tre	easures	s, or	Other	Similar A	ssets (c	ontinue	d)
3	Using the organization's acquisition, access collection items (check all that apply):	sion, and other	recor	ds, chec	k any o	f the	follow	ing that ar	re a sigr	iificant us	se of its
а	Public exhibition	1	d 🗀	Loa	an or ex	chan	ge prog	rams			
b	Scholarly research		e	Oth	er						
С	Preservation for future generations			_							
4	Provide a description of the organization's	collections and	d expla	ain how	they fui	rther	the org	anization's	exempt	purpose	in Part
	XIV.										
5	During the year, did the organization solicit o	r receive dona	tions o	f art, hist	orical tr	easu	res, or c	ther simila	ar		
	assets to be sold to raise funds rather than to	be maintained	d as pa	rt of the	organiza	ation'	s collec	tion? · · ·	Г	Yes	No
Par	t IV Escrow and Custodial Arrangem line 9, or reported an amount on	ents. Comple Form 990, Pa	ete if ti art X, I	he orgai line 21.	nization	ans	wered	"Yes" to F	orm 99		V,
1a b	Is the organization an agent, trustee, custodia included on Form 990, Part X?								[Yes	No
	5							Ar	mount		
C	Beginning balance										
d	Additions during the year										
е	Distributions during the year										
f	Ending balance										
2a	Did the organization include an amount on F	orm 990, Part	X, line	21?					· · · L	Yes	No
	If "Yes," explain the arrangement in Part XIV.										
Par	t V Endowment Funds. Complete if								1		
4.		rent year	(b) Prio	r year	(c) Tw	o year	s back	(d) Three ye	ears back	(e) Four y	ears back
	Beginning of year balance										
b	Contributions										
С	Net investment earnings, gains,										
	and losses		115								
	Grants or scholarships										
е	Other expenditures for facilities .										
	and programs									·····	
	Administrative expenses										
g	End of year balance		'								
2	Provide the estimated percentage of the curr		alance	(line 1g	column	ı (a))	held as:				
a	Board designated or quasi-endowment ▶										
b	Permanent endowment										
С	Temporarily restricted endowment ▶	%									
_	The percentages in lines 2a, 2b, and 2c shou										
за	Are there endowment funds not in the posse	ssion of the or	ganiza	ition that	are hel	d and	d admin	istered for t	the		
	organization by:									,	es No
	(i) unrelated organizations									3a(i)	
	(ii) related organizations									3a(ii)	
b	If "Yes" to 3a(ii), are the related organizations	•								3b	
4	Describe in Part XIV the intended uses of the										
Par	t VI Land, Buildings, and Equipment.	See Form 99	0, Pa	rt X, line	10.						
	Description of property	(a) Cost or other (investment)		(b) Cost (c	or other ba other)	sis		umulated eciation	(d	l) Book value	e
1 a	Land										
b	Buildings										
C	Leasehold improvements				169,3			00,350.			9,012.
d	Equipment				469,1	66.	2	66,453.		202	2,713.
e	Other										
Tota	. Add lines 1a through 1e. (Column (d) must	equal Form 990), Part	X, colum	n <u>(B), lin</u>	ie 10((c).)	▶		27:	1,725.

2011

95-4264845

AIDS RESEARCH ALLIANCE

Description of Property

DEPRECIATION													
Asset description	Date placed in service	Unadjusted Cost or basis	Bus.	179 exp. reduction in basis	Basis Reduction	Basis for depreciation	Beginning Ending Accumulated Accumulated depreciation depreciation	Me-	Conv. Life	ACRS	MA CRS Class	Current-year 179 expense	Current-year depreciation
EQUI PMENT			100.000			469,166.	266, 453.	200DB	нх		2	╁╌	70.091
LEASEHOLD IMPRVMTS		169,362.	100.000			169,362.	100,350.	100,350. 200DB	HY		5		33,872
									-				
												1	
												-	
									-		-	+	
													And the second s
Less: Retired Assets										1	-		
Subtotals		638,528.	1			638,528.	366,803.	366,803.					103,963
Listed Property													
Less: Retired Assets											-		
Subtotals			I										
TOTALS		638,528.				638,528.	366,803.	366,803.					
AMORTIZATION													
Asset description	Date placed in service	Cost or basis					Accumulated amortization	Ending Accumulated amortization Code	Life				Current-year amortization
						1							
*Assets Retired													

2:13:33 PM *Assets Retired
JSA
1X9024 1.000
SC1207 567G 10/29/2012

Schedule D (I	Form 990) 2011			Page 3
Part VII	Investments - Other Securities. See F	orm 990, Part X, line	e 12.	
	(a) Description of security or category (including name of security)	(b) Book value		c) Method of valuation: or end-of-year market value
(1) Financi	al derivatives ,			
(2) Closely	-held equity interests			
(3) Other_				
(A)				
(B)				
(C)				
<u>(D)</u>				
(E)				
<u>(F)</u>				
<u>(G)</u> 				
<u>\(\)</u>				
	nn (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII	Investments - Program Related. See F	orm 990. Part X. lin	e 13.	The state of the s
	(a) Description of investment type	(b) Book value		(c) Method of valuation:
	(-)			or end-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)	(1)			
Part IX	on (b) must equal Form 990, Part X, col. (B) line 13.) Other Assets. See Form 990, Part X, I	ino 15		
Partix	· · · · · · · · · · · · · · · · · · ·	Description		(b) Book value
(1) DEPC		Description		33,011.
	HELD FOR SALE			13,200.
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
	nn (b) must equal Form 990, Part X, col. (B) line 15.)		<u> </u>	▶ 46,211.
Part X	Other Liabilities. See Form 990, Part			
1.	(a) Description of liability	(b) Book valu	<u>e</u>	
	ral income taxes CRRED RENT	03	041.	
	KKED KENI	93,	041.	
(3)				
(4)			=	
(5) (6)				
(7)				
(8)				
(9)				
(10)				
(11)	11 C - 0 - 11 C 11 C 11 C 11 C 11 C 11 C		$\neg \neg$	

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

93,041.

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

Page	
ı uyc	

Part 2	Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statem	ents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	1,992,479.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	2,130,095.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	-137,616.
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	
10		10	-137,616.
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Ret	urn	
1	Total revenue, gains, and other support per audited financial statements	. 1	1,992,479.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants 2c		
d	Other (Describe in Part XIV.)		
е	Add lines 2a through 2d	. 2e	
3	Subtract line 2e from line 1	. 3	1,992,479.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV.)		
С	Add lines 4a and 4b	. 4c	
_ 5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		1,992,479.
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Re	eturn	
1	Total expenses and losses per audited financial statements	. 1	2,130,095.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities 2a		
b	Prior year adjustments 2b		
С	Other losses 2c		
d	Other (Describe in Part XIV.) Add lines 3e through 3d		
е	Add lines za through zu	. 2e	0 100 005
3	Subtract line 2e from line 1	. 3	2,130,095.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV.) Add lines 4e and 4b		
U	Add lines 4a and 4b	. 4c	2 120 005
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	. 5	2,130,095.
Comp Part V,	XIV Supplemental Information lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Pa line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also completional information.	rt IV, line ete this	s 1b and 2b; part to provide
SEE	PAGE 5		

Part XIV Supplemental Information (continued)

FIN 48 (ASC 740) FOOTNOTE

PART X, LINE 2

THE ORGANIZATION IS EXEMPT FROM FEDERAL AND CALIFORNIA INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND IS EXEMPT FROM STATE FRANCHISE TAXES UNDER SECTION 23701(D) OF THE CALIFORNIA REVENUE AND TAXATION CODE, WHEREBY ONLY UNRELATED BUSINESS INCOME, AS DEFINED BY SECTION 509(A)(1) OF THE INTERNAL REVENUE CODE, IS SUBJECT TO FEDERAL INCOME TAX. THE ORGANIZATION BELIEVE'S THAT DURING THE YEARS ENDED DECEMBER 31, 2011 AND 2010 THAT IT HAD NO UNRELATED BUSINESS INCOME AND ACCORDINGLY, NO PROVISION FOR INCOME TAXES HAS BEEN RECORDED IN THE ACCOMPANYING FINANCIAL STATEMENTS. A NUMBER OF THE ORGANIZATION'S TAX RETURNS REMAIN SUBJECT TO EXAMINATION BY TAXING AUTHORITIES. THESE INCLUDE U.S. FEDERAL RETURNS FOR 2008 AND LATER YEARS AND STATE TAX RETURNS FOR 2007 AND LATER YEARS. THE ORGANIZATION FOLLOWS THE PROVISIONS OF FASB ASC 740, INCOME TAXES. ACCORDINGLY, THE ORGANIZATION ACCOUNTS FOR UNCERTAIN TAX POSITIONS BY RECORDING A LIABILITY FOR UNRECOGNIZED TAX BENEFITS RESULTING FROM UNCERTAIN TAX POSITIONS TAKEN, OR EXPECTED TO BE TAKEN, IN ITS TAX RETURNS. THE ORGANIZATION RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY IF THOSE POSITIONS ARE MORE LIKELY THAN NOT OF BEING SUSTAINED BY THE APPROPRIATE TAXING AUTHORITIES. THE ORGANIZATION DOES NOT BELIEVE THAT ITS FINANCIAL STATEMENTS INCLUDE ANY UNCERTAIN TAX POSITIONS AND ACCORDINGLY, HAS NOT RECOGNIZED ANY LIABILITY FOR UNRECOGNIZED TAX BENEFITS IN THE ACCOMPANYING FINANCIAL STATEMENTS.

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attack to Form 990 or Form 990-EZ. See separate instructions

Open to Public

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Inspection

	of the organization					Employer identification	
IDS	S RESEARCH ALLIANCE					95-4264845	
Part	Fundraising Activities. Com				"Yes" to Form 9	90, Part IV, line	17.
eli L	1 Offit 330-LZ filets are flot i						
1	Indicate whether the organization rais	sed funds through	any of the	following	activities. Check a	all that apply.	
а	Mail solicitations	е			non-government g		
b	Internet and email solicitations	f	Solic	itation of (government grants	S	
С	Phone solicitations	g	Spec	cial fundra	ising events		
d	In-person solicitations						
2a	Did the organization have a written of or key employees listed in Form 990,	r oral agreement w , Part VII) or entity	vith any ind in connec	dividual (in tion with p	cluding officers, c professional fundra	lirectors, trustees ising services?	Yes No
b	If "Yes," list the ten highest paid indi compensated at least \$5,000 by the		(fundraise	rs) pursua	ant to agreements	under which the	fundraiser is to be
	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custody o	draiser have r control of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
			Yes	No			
1							
2							
3							
4							
5							
6							
7							
8							
9							
10					V		
Total 3	List all states in which the organiza registration or licensing.	tion is registered of	or licensed	d to solicit	L contributions or	L has been notified	it is exempt from

Schedule G (Form 990 or 990-EZ) 2011

Part II	Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more
	than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with
	gross receipts greater than \$5,000.

AIDS RESEARCH ALLIANCE

			(a) Event #1 GALA	(b) Event #2 NON-TICKETED	(c) Other Events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. (c))
Revenue	1		84,295.	11,801.	:	96,096
Ä	2	Less: Charitable contributions	14,675.	4,421.		19,096
	3	Gross income (line 1 minus line 2)	69,620.	7,380.		77,000
	4	Cash prizes				
	5	Noncash prizes				
suses	6	Rent/facility costs				
Direct Expenses	7	Food and beverages				
Direc	8	Entertainment				
	9	Other direct expenses	69,620.	7,380.		77,000
		Direct expense summary. Add lines				(77,000.)
_		Net income summary. Combine line				wheel we are
Pa	ľΨ	Gaming. Complete if the org than \$15,000 on Form 990-E		res to Form 990, Par	tiv, line 19, or repo	rted more
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue				
Se	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
rect E	4	Rent/facility costs				
⊡	l	Other direct expenses				
		Volunteer labor	Yes%	% Yes %	Yes% No	
	7	' Direct expense summary. Add lines :	2 through 5 in column (d)		()
			the state of the second and	-1 th 7		
_	8	Net gaming income summary. Comb	oine iine 1, column a, an	a line / , , ,	· · · · · · · · · · · · · · · · · · ·	
9	a I		gaming activities in each	of these states?		Yes No
		Were any of the organization's gaming f "Yes," explain:		ended or terminated duri		Yes No

AIDS RESEARCH ALLIANCE

Sched	dule G (Form 990 or 990-EZ) 2011		Page 3
11	Does the organization operate gaming activities with nonmembers?	Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity		
	formed to administer charitable gaming?	Yes	No
13	Indicate the percentage of gaming activity operated in:		
а	The organization's facility		%
b	An outside facility		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name ►		
	Address ►		
15 a	Does the organization have a contract with a third party from whom the organization receives gaming		
	revenue?	Yes	No
b			
	amount of gaming revenue retained by the third party ▶ \$		
С			
	Name ►		
	Address ►		·
16	Gaming manager information:		
	Name ▶		
	Gaming manager compensation ▶ \$		
	Description of services provided ▶		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
а			
	retain the state gaming license?	Yes	No
b			
	or spent in the organization's own exempt activities during the tax year 🕨 \$		
Par	Supplemental Information. Complete this part to provide the explanation required by Part I, line columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also conpart to provide any additional information (see instructions).		iis

Schedule G (Form 990 or 990-EZ) 2011

SCHEDULE J (Form 990)

Compensation InformationFor certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Compensated Employees

Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

AIDS RESEARCH ALLIANCE

Employer identification number 95-4264845

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
_	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
_	explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the			
J	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director. Explain in Part III.			
	Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5 b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of:			3.7
a	The organization?	6a		X
b	Any related organization?	6b		Х
_	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed	,		X
٥	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		^
8	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
-	Regulations section 53.4958-6(c)?	9		
	······································	1		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

CAROLYN H CARLEDUNG (A) Name (B) Standsform of W 2 and for 1000-MSC compression	יומיאימים:	ļ		***************************************					
CAROLIVN H CARLEURG Comparisation Compar			(B) Breakdown		C compensation	(C) Retirement and	(D) Nontaxable		(F) Compensation
CAROLYN H CARLEURG 00 132, 801 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits		reported as deferred in prior Form 990
CAROLYN H CARLBURG (1) (2) (3) (4) (5) (6) (7) (7) (8) (8) (9) (9) (9) (1) (1) (1) (1) (1		Θ		0	and the state of t		Andrew Co.	152,592.	0
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Schedule J (Form 990) 2011

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE J, PART I, LINE III

A THOROUGH REVIEW OF COMPARABLE SALARY INFORMATION (NONPROFIT SALARY

SURVEYS, ONLINE DATA, INDEPENDENT CONSULTANT, EMPLOYMENT JOB BOARDS,

ETC.) IS MADE BY SENIOR MANAGEMENT PRIOR TO SETTING A COMPENSATION RANGE

FOR EACH POSITION. COMPENSATION PACKAGES ARE COMMENSURATE ON THE

CANDIDATE'S PREVIOUS EXPERIENCE, WITHIN THE DESIGNATED RANGE SET BY THE

REVIEW PROCESS.

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Schedule J (Form 990) 2011

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

AIDS RESEARCH ALLIANCE

Employer identification number 95-4264845

FORM 990 REVIEW PROCESS

PART VI, SECTION B, LINE 11B

THE FORM 990 IS INITIALLY REVIEWED BY SENIOR MANAGEMENT, AND THEN REVIEWED BY THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS FOR APPROVAL, PRIOR TO FILING.

AVAILABILITY OF PERTINENT DOCUMENTS

PART VI, SECTION C, LINE 19

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AVAILABLE TO THE PUBLIC UPON REQUEST. THE ORGANIZATION'S FINANCIAL STATEMENTS, FORM 990, AND CONFLICT OF INTEREST POLICY ARE AVAILABLE ON THE ORGANIZATION'S WEBSITE.

DETERMINATION OF COMPENSATION - CEO

PART VI, SECTION B, LINE 15A

THE CEO'S SALARY WAS NEGOTIATED BY THE SEARCH COMMITTEE OF THE BOARD OF DIRECTORS THAT RECRUITED AND BROUGHT HER TO LOS ANGELES. HER COMPENSATION WAS BASED ON THREE CONSIDERATIONS: 1. HER BACKGROUND AND EXPERIENCE; 2. HER CREDENTIALS; 3. HER LEADERSHIP, SKILLS AND ABILITIES.

DETERMINATION OF COMPENSATION - OTHER OFFICERS AND/OR KEY EMPLOYEES

PART VI, SECTION B, LINE 15B

A THOROUGH REVIEW OF COMPARABLE SALARY INFORMATION (NONPROFIT SALARY

SURVEYS, ONLINE DATA, INDEPENDENT CONSULTANT, EMPLOYMENT JOB BOARDS,

ETC.) IS MADE BY SENIOR MANAGEMENT PRIOR TO SETTING A COMPENSATION RANGE

Name of the organization AIDS RESEARCH ALLIANCE Employer identification number 95-4264845

FOR EACH POSITION. COMPENSATION PACKAGES ARE COMMENSURATE ON THE CANDIDATE'S PREVIOUS EXPERIENCE, WITHIN THE DESIGNATED RANGE SET BY THE REVIEW PROCESS.